

## Take the Networking Quiz

Questions	Never =1	Seldom=2	Occasionally=3	Often=4	Always=5
1. Believe it is important to make a difference					
2. Believe that anything is possible					
3. Believe you are guided by strong inner beliefs, intent or principles					
4. Believe you create your own rewards					
5. Believe you can get anything done through others					
6. Believe people are your most creative resource					
7. Share your goals with others					
8. Build/nurture relationships with those who can help you achieve your goals					
9. Limit relationships with selfish individuals and those that don't help you realize your goals					
10. Respect the creative process and are result/outcome focused					
11. Believe that Networking/ Networking shortens the time to get things done					
12. Assume that Networking/ Networking is a balanced process of giving and receiving					
13. Believe Networking/ Networking can provide all needed resources to reach your goals					
14. When Networking/ Networking you ask for what you want					
15. When Networking/ Networking you discover others' interests and needs					
16. When Networking/ Networking you expect to discover/create new opportunities					
17. Network/ Network with influential people who can make things happen					
18. Offer emotional, information and other support to your Network/ Network partners					
19. Respond quickly to the requests and needs of your Network/ Network partners					
20. Measure the results of your Networking/ Networking efforts					

<b>Total Your Score</b>	
-------------------------	--

Novice (Score: 20-44), Networker (Score: 45-64), Strategic Networker (Score: 65-84), Networking Expert (Score: 85-100)